

## A Leadership Bibliography

---

12 Elements of Great Managing, 2006 Rodd Wagner and James Harter, (*Based on Gallup's research on employee engagement*)

The Blue Ocean Strategy, 2005, W. Chan Kim and Renee Mauborgne

The Business Writer's Handbook, 2006, Gerald Alred, Charles Brusaw, *et.al.*

Crucial Conversations Tools for Talking When Stakes Are High, 2002, Kerry Patterson, Joseph Grannny, *et. al.*

Decision Making, 2001, Harvard Business Review

Drive—The Surprising Truth about What Motivates Us, 2011, Daniel Pink

Emotional Intelligence, 1995, Daniel Goleman

The First 90 Days: Proven Strategies for Getting up to Speed Faster and Smarter, 2013, Michael Watkins

Getting to Yes. Negotiating Agreement Without Giving In, 1987, Roger Fisher and William Ury

Good to Great: Why Some Companies Make the Leap and Others Don't, 2001 (and Good to Great in the Social Sector), Jim Collins

The Horizontal Organization, 1999, Frank Ostroff, (*Includes discussion of OSHA's reinvention efforts.*)

How We Decide, 2009, Jonah Lehrer

Influence without Authority, 2005, Allan R. Cohen and David L. Bradford

The Leaders Window: Mastering the Four Styles of Leadership to Build High-Performing Teams, 2001, John D. W. Beck and Neil M. Yeager

The Leadership Challenge: How to Get Extraordinary Things Done in Organizations, 2012, James M. Kouzes and Barry Z. Posner

Leadership is an Art, 2004, Max Depree

Leadership Jazz: Essential Elements of a Great Leader, 2009 Max Depree

The Leadership Skills Handbook, 2012, Jo Owen

Made To Stick: Why Some Ideas Survive and Others Die, 2007, Heath, Chip and Heath, Dan

The Management Gurus: Lessons from the Best Management Books of All Time, 2008, Chris Lauer

The Next Level: What Insiders Know about Executive Success, 2010, by Scott Eblin

Now, Discover Your Strengths, 2001, Tom Rath

Orbiting the Giant Hairball, A Corporate Fool's Guide to Surviving with Grace, 1998, Gordon MacKenzie

The Power of Habit: Why We do What We Do in Life and Business, 2014, Charles Duhigg

Primal Leadership—Learning to Lead with Emotional Intelligence, 2004, Daniel Goleman, *et.al.*

Reinventing Government, 1992, David Osborn and Ted Gaebler

Resonant Leadership, 2005, Richard Boyatzis and Annie McKee

Time Management: Get More Done with Less Stress by Efficiently Managing Your Time, 1999, Marshall Cook

What a Great Idea! The Key Steps Creative People Take, 1992, Charles Thompson

What Did You Say? The Art of Giving and Receiving Feedback, 1997, Charles Seashore, *et.al.*

A Whole New Mind: Why Right Brainers will Rule the Future, 2006, Daniel Pink

The Wisdom of Teams: Creating the High-Performance Organization, 1993, Jon Katzenbach and Douglas K. Smith

You're in Charge—Now What? The Eight Point Plan, 2007, Thomas J. Neff and James M. Citrin

### **Classics** *(Still excellent, after all these years!)*

The Human Side of Enterprise, 1960, Douglas McGregor

Management of Organizational Behavior—Utilizing Human Resources, 1969, Paul Hersey and Ken Blanchard

Motivation and Personality, 1954, Abraham Maslow

The Motivation to Work, 1958, Frederick Herzberg